

**TO:** All Pennsylvania licensed insurance producers and title agents and other interested parties

**FROM:** Jack Yanosky, Director  
Bureau of Licensing and Enforcement

**DATE:** November 13, 2009

**RE:** Conversion to birth month license expiration

Beginning Monday, November 16, 2009 the Pennsylvania Insurance Department will begin to issue new licenses and renew existing licenses based on the NAIC Uniform standards using a birth month expiration date instead of the existing issue date expiration.

As an existing licensee receives their renewal invoice, they will notice the new expiration date should be listed as the last day of their birth month. Any insurance producer or title agent whose license would normally expire in any other month than their birth month will receive on this initial roll-out conversion a license cycle greater than the normal 24 months. Licensees whose present license was issued in their birth month will see a change only to the last day of that month.

Invoices are normally prepared and mailed 45 days in advance of the expiration date so this process is set for all licenses that renew in January 2010 and after. This will be a daily roll out process until March 1, 2010 when a mass conversion will be done for all licenses not up for renewal and converted. This should be any license that expires April 17, 2010 and after. The mass conversion will advance the expiration date of those licenses to the birth month.

New initial insurance producer and title agent licenses issued on or after November 16, 2009 will have birth month expiration dates.

There will be no pro-rata fee adjustment for this process for either new issue or renewal licenses related to this conversion.