

**ALL CLASSES ARE HELD VIRTUALLY VIA THE ZOOM PROGRAM. YOUR ZOOM LINK WILL BE EMAILED TO YOU UPON REGISTRATION COMPLETION.**

| CLASS | TYPE     | CLASS NAME  | CE | CLASS TIME       | TUITION |
|-------|----------|---|----|------------------|---------|
| 1     | ABI      | Annuity Best Interest Standard                    | 4  | 9:00am to 1:00pm | \$79    |
| 2     | L        | Life Insurance Planning                           | 4  | 9:00am to 1:00pm | \$79    |
| 3     | L        | Estate Planning, Trusts, & Gift Tax Law           | 4  | 9:00am to 1:00pm | \$79    |
| 4     | L        | Business Insurance Concepts Seminar               | 4  | 9:00am to 1:00pm | \$79    |
| 5     | H        | Consumer Driven Health Plans, HSA's & HRA's       | 4  | 9:00am to 1:00pm | \$79    |
| 6     | H        | Disability Income Insurance Planning              | 4  | 9:00am to 1:00pm | \$79    |
| 7     | H        | Medicare Part D: Prescription Drug Plan           | 4  | 9:00am to 1:00pm | \$79    |
| 8     | H        | Guide to Long Term Care                           | 4  | 9:00am to 1:00pm | \$79    |
| 9     | H        | Benefit Plans for Today's Small Business          | 8  | 9:00am to 5:00pm | \$149   |
| 10    | H        | Employee Reg's & Human Resource Law               | 8  | 9:00am to 5:00pm | \$149   |
| 11    | H        | HealthCare Rating, Underwriting & More...         | 8  | 9:00am to 5:00pm | \$149   |
| 12    | LH       | Privacy Laws, E-Ins & Tax Law 2001                | 8  | 9:00am to 5:00pm | \$149   |
| 13    | LH       | Insurance Planning for Seniors                    | 8  | 9:00am to 5:00pm | \$149   |
| 14    | PC       | Insuring Against Malpractice in Litigious Society | 4  | 9:00am to 1:00pm | \$79    |
| 15    | PC       | BOP: Insurance Package for Small Businesses       | 4  | 9:00am to 1:00pm | \$79    |
| 16    | PC       | Commercial Package for P&C                        | 8  | 9:00am to 5:00pm | \$149   |
| 17    | PC       | Medical Malpractice: What's Happening & Why?      | 8  | 9:00am to 5:00pm | \$149   |
| 18    | PC       | Personal Lines Auto, Home, & Life                 | 8  | 9:00am to 5:00pm | \$149   |
| 19    | PC       | College Funding Solutions                         | 4  | 9:00am to 1:00pm | \$79    |
| 20    | Fin      | Guide to Investing in Mutual Funds                | 4  | 9:00am to 1:00pm | \$79    |
| 21    | Fin      | Agents Guide to Financial Planning Concepts       | 8  | 9:00am to 5:00pm | \$149   |
| 22    | Fin      | Retirement for Baby Boomers & X / Y Gen           | 8  | 9:00am to 5:00pm | \$149   |
| 23    | Gen      | Identity Theft's Impact on Business               | 4  | 9:00am to 1:00pm | \$79    |
| 24    | Gen      | Labor Laws: Rules & Case Histories                | 4  | 9:00am to 1:00pm | \$79    |
| 25    | Gen      | Professional Ethics Really Do Matter              | 4  | 9:00am to 1:00pm | \$79    |
| 26    | Gen      | Errors and Omission Insurance                     | 4  | 9:00am to 1:00pm | \$79    |
| 27    | Gen      | Govt. Programs: Cutting Through Politics          | 4  | 9:00am to 1:00pm | \$79    |
| 28    | Gen      | Insurance Contract & Claim Investigation          | 4  | 9:00am to 1:00pm | \$79    |
| 29    | Gen      | Understanding Ethics & Insurance Fraud            | 8  | 9:00am to 5:00pm | \$149   |
| 30    | H        | Health Care Reform                                | 4  | 9:00am to 1:00pm | \$79    |
| 31    | H        | Section 125: Cafeteria Plans                      | 4  | 9:00am to 1:00pm | \$79    |
| 32    | LTC/LTCP | Long-Term Care & Partnership Plans                | 8  | 9:00am to 5:00pm | \$149   |

**Class** L=Life, H=Health, LH=Life & Health, PC= Property & Casualty, FIN=Finance  
**Type:** Gen= General, LTC/LTCP=Long-Term Care, ABI= Annuity Best Interest-4

**CE PACKAGES**

12 Credits - \$199  
 16 Credits - \$249  
 20 Credits - \$299  
 24 Credits - \$349



|                       |          |          |          |          |
|-----------------------|----------|----------|----------|----------|
| <b>Jan</b><br>Class # | 10<br>1  | 11<br>2  | 17<br>9  | 24<br>5  |
| <b>Feb</b><br>Class # | 7<br>3   | 8<br>6   | 23<br>7  | 28<br>10 |
| <b>Mar</b><br>Class # | 1<br>13  | 2<br>12  | 22<br>8  | 30<br>11 |
| <b>Apr</b><br>Class # | 5<br>14  | 11<br>18 | 19<br>19 | 20<br>20 |
| <b>May</b><br>Class # | 3<br>23  | 4<br>24  | 11<br>21 | 16<br>25 |
| <b>Jun</b><br>Class # | 13<br>26 | 15<br>27 | 27<br>28 | 28<br>31 |
| <b>Jul</b><br>Class # | 11<br>1  | 12<br>3  | 25<br>2  | 26<br>5  |
| <b>Aug</b><br>Class # | 8<br>6   | 9<br>8   | 22<br>14 | 23<br>19 |
| <b>Sep</b><br>Class # | 6<br>20  | 7<br>23  | 20<br>24 | 28<br>22 |
| <b>Oct</b><br>Class # | 4<br>25  | 5<br>26  | 10<br>29 | 26<br>32 |
| <b>Nov</b><br>Class # | 1<br>27  | 2<br>28  | 9<br>13  | 15<br>30 |
| <b>Dec</b><br>Class # | 7<br>9   | 12<br>31 | 13<br>1  | 21<br>17 |

**CE Class Instructor:** David Geistwite

**100% Satisfaction Guarantee!**  
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**How To Register -**

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**Registration Form**

Name \_\_\_\_\_ Agent License # \_\_\_\_\_  
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 Home Phone \_\_\_\_\_ Office Phone \_\_\_\_\_ Email \_\_\_\_\_  
 Office Address \_\_\_\_\_ City \_\_\_\_\_ St \_\_\_\_\_ Zip \_\_\_\_\_

| <u>Class Number/Course Name</u> | <u>Location</u> | <u>Date</u> | <u>Tuition \$</u> |
|---------------------------------|-----------------|-------------|-------------------|
| 1. _____                        | _____           | _____       | _____             |
| 2. _____                        | _____           | _____       | _____             |
| 3. _____                        | _____           | _____       | _____             |
| 4. _____                        | _____           | _____       | _____             |

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**\*\* Please Issue My Certificate of Completion as: Insurance \_\_\_\_\_ CPA \_\_\_\_\_ Both \_\_\_\_\_**