

ALL CLASSES ARE HELD VIRTUALLY VIA THE ZOOM PROGRAM. YOUR ZOOM LINK WILL BE EMAILED TO YOU UPON REGISTRATION COMPLETION.

| CLASS | TYPE | CLASS NAME | CE | CLASS TIME | TUITION |
|-------|----------|---|----|------------------|---------|
| 1 | ABI | Annuity Best Interest Standard | 4 | 9:00am to 1:00pm | \$79 |
| 2 | L | Life Insurance Planning | 4 | 9:00am to 1:00pm | \$79 |
| 3 | L | Estate Planning, Trusts, & Gift Tax Law | 4 | 9:00am to 1:00pm | \$79 |
| 4 | L | Business Insurance Concepts Seminar | 4 | 9:00am to 1:00pm | \$79 |
| 5 | H | Consumer Driven Health Plans, HSA's & HRA's | 4 | 9:00am to 1:00pm | \$79 |
| 6 | H | Disability Income Insurance Planning | 4 | 9:00am to 1:00pm | \$79 |
| 7 | H | Medicare Part D: Prescription Drug Plan | 4 | 9:00am to 1:00pm | \$79 |
| 8 | H | Guide to Long Term Care | 4 | 9:00am to 1:00pm | \$79 |
| 9 | H | Benefit Plans for Today's Small Business | 8 | 9:00am to 5:00pm | \$149 |
| 10 | H | Employee Reg's & Human Resource Law | 8 | 9:00am to 5:00pm | \$149 |
| 11 | H | HealthCare Rating, Underwriting & More... | 8 | 9:00am to 5:00pm | \$149 |
| 12 | LH | Privacy Laws, E-Ins & Tax Law 2001 | 8 | 9:00am to 5:00pm | \$149 |
| 13 | LH | Insurance Planning for Seniors | 8 | 9:00am to 5:00pm | \$149 |
| 14 | PC | Insuring Against Malpractice in Litigious Society | 4 | 9:00am to 1:00pm | \$79 |
| 15 | PC | BOP: Insurance Package for Small Businesses | 4 | 9:00am to 1:00pm | \$79 |
| 16 | PC | Commercial Package for P&C | 8 | 9:00am to 5:00pm | \$149 |
| 17 | PC | Medical Malpractice: What's Happening & Why? | 8 | 9:00am to 5:00pm | \$149 |
| 18 | PC | Personal Lines Auto, Home, & Life | 8 | 9:00am to 5:00pm | \$149 |
| 19 | PC | College Funding Solutions | 4 | 9:00am to 1:00pm | \$79 |
| 20 | Fin | Guide to Investing in Mutual Funds | 4 | 9:00am to 1:00pm | \$79 |
| 21 | Fin | Agents Guide to Financial Planning Concepts | 8 | 9:00am to 5:00pm | \$149 |
| 22 | Fin | Retirement for Baby Boomers & X / Y Gen | 8 | 9:00am to 5:00pm | \$149 |
| 23 | Gen | Identity Theft's Impact on Business | 4 | 9:00am to 1:00pm | \$79 |
| 24 | Gen | Labor Laws: Rules & Case Histories | 4 | 9:00am to 1:00pm | \$79 |
| 25 | Gen | Professional Ethics Really Do Matter | 4 | 9:00am to 1:00pm | \$79 |
| 26 | Gen | Errors and Omission Insurance | 4 | 9:00am to 1:00pm | \$79 |
| 27 | Gen | Govt. Programs: Cutting Through Politics | 4 | 9:00am to 1:00pm | \$79 |
| 28 | Gen | Insurance Contract & Claim Investigation | 4 | 9:00am to 1:00pm | \$79 |
| 29 | Gen | Understanding Ethics & Insurance Fraud | 8 | 9:00am to 5:00pm | \$149 |
| 30 | H | Health Care Reform | 4 | 9:00am to 1:00pm | \$79 |
| 31 | H | Section 125: Cafeteria Plans | 4 | 9:00am to 1:00pm | \$79 |
| 32 | LTC/LTCP | Long-Term Care & Partnership Plans | 8 | 9:00am to 5:00pm | \$149 |

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|-----------------------|----------|----------|----------|----------|
| Jan Class # | 7 1 | 23 2 | 28 5 | 29 6 |
| Feb Class # | 6 22 | 13 3 | 19 7 | 20 11 |
| Mar Class # | 6 13 | 13 8 | 19 19 | 20 9 |
| Apr Class # | 10 23 | 15 24 | 16 12 | 17 18 |
| May Class # | 8 4 | 15 20 | 21 21 | 22 29 |
| Jun Class # | 5 30 | 12 31 | 24 32 | 25 26 |
| Jul Class # | 1 25 | 2 27 | 17 22 | 31 14 |
| Aug Class # | 7 28 | 20 3 | 21 7 | 28 1 |
| Sep Class # | 2 2 | 9 5 | 10 6 | 18 13 |
| Oct Class # | 9 14 | 15 18 | 16 12 | 21 31 |
| Nov Class # | 6 4 | 12 9 | 13 10 | 20 8 |
| Dec Class # | 3 1 | 4 24 | 11 11 | 18 26 |

CE Class Instructor: David Geistwite

Class L=Life, H=Health, LH=Life & Health, PC= Property & Casualty, FIN=Finance
Type: Gen= General, LTC/LTCP=Long-Term Care, ABI= Annuity Best Interest-4

CE PACKAGES
 12 Credits - \$199
 16 Credits - \$249
 20 Credits - \$299
 24 Credits - \$349

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Registration Form

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| <u>Class Number/Course Name</u> | <u>Location</u> | <u>Date</u> | <u>Tuition \$</u> |
|---------------------------------|-----------------|-------------|-------------------|
| 1. _____ | _____ | _____ | _____ |
| 2. _____ | _____ | _____ | _____ |
| 3. _____ | _____ | _____ | _____ |
| 4. _____ | _____ | _____ | _____ |

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